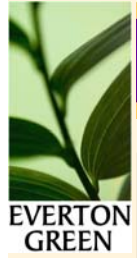


WISE INVESTMENT PROPERTY SEMINAR

- Lionel Morris LREA, DipFP
- Peter Spencer Property Consultant
- Tom Richardson Property Developer
- Chris Smit Quantity Surveyor
- Barry Scott Accountant
- Michael Matusik Research Consultant
- John Gregg Lawyer
- Brad Oliver Finance Broker



Proudly Sponsored by...



Sunday 2 April
8.45am Registration
9.00am Start

Limited seating
Bookings Ph: 07 3837 0300
Book now to avoid disappointment
\$99.00 Single
\$150.00 Double



The Venue...



St Lucia Golf Links
Carawa Street
St Lucia Qld 4067



Price includes:-

- **Continuous tea & coffee**
- **Morning Tea**
- **Cane Fields Barbeque Lunch**
- **Afternoon tea**
- **End of day drinks and canapés**



The Speakers...

Michael Matusik



Matusik Property Insights was established in 1998. And from that time, it has grown to become recognised as one of Queensland's leading research consultancies in the residential property sector.

The company's Founder and Director, Michael Matusik, had worked in the Property Industry specifically related to residential property research, for 17 years. Michael started Matusik with the knowledge that there were no independent services available to the industry. Most research in Brisbane and South East Queensland was conducted by departments within real estate firms, which did not afford true and/or realistic results for the region.

Michael prides himself on being exceptionally passionate about the industry and his organisation.

Known for his 'no holds barred' results for clients, he tells it exactly as it is, and is prepared to say what other commentators will not.

Michael is in great demand across Brisbane and throughout the South-East to provide presentations about the market and where it is headed.

His accurate information and forthright market outlook give the attendee a great deal of knowledge with which to walk away. His rather unique Power Point presentations and jovial speaking techniques ensure that the audience is kept interested and entertained throughout the entire 'show.'

And as a regular, weekly commentator on an ABC talk-radio programme, Michael's name has become synonymous with the words, 'residential property guru.'



Being a member of various industry bodies, Michael gives his time to these organisations for regular presentations throughout the year – most often to the corporate property sector.

Matusik Property Insights provides informed, in-depth analysis of Australian residential real estate markets for developers, financiers, local governments, corporations, entrepreneurs and in some cases, individuals.

If you need to position a project, obtain area demographics, estimate market potential, define target groups, maximize price and/or rates of sale, or simply get a feel for a particular area, then Matusik Property Insights will tell it like it is.

Matusik is a member of various relevant industry organisations such as the **Urban Development Institute of Australia**; the **Urban Land Institute**; the **Market Research Association of Australia**; the **Property Council of Australia** and the **Australian Institute of Urban Studies**.

- * Australian residential overview
- * The Queensland fundamentals
- * Property Clock - where each capital city lies, where each region/local sits in SEQld/property type positions
- * 8 reasons why values keep rising across Brisbane
- * Our 7 point outlook

Tom Richardson



Director of Australian Property Developments Pty Ltd, builders and developers whose latest projects include "Everton Green" at South Pine Rd, Everton Park.

Brad Oliver



Director of First Choice Home Loans with over 25 years experience in the mortgage industry. Brad will be speaking on 'Advanced Loan Structures and New Innovative Bank Products' and will hold a discussion on interest rates.

Peter Spencer

Peter Spencer is the Managing Director of his own property investment strategy company, and has become a valued agent for the clients of Wise Investment.

English by birth, Australian by choice. Peter has been educating his clients on residential investment property for many years. He has engagements in many capital cities and regional areas but specializes in Brisbane as an investment market. He has learnt his craft by making many of his own mistakes and bouncing back to establish a growing successful property portfolio of his own. He has helped hundreds of local investors to follow the same strategies he has learnt over the years, and has had the pleasure and misfortune of working with many so called property gurus. He will dispel many of the investment myths, highlight the pitfalls and help dissipate your investment fears. He will present a common sense, safe, tried and tested approach to property investment – that you can follow yourself.

Barry Scott

Director of Total Objectives, practicing accountant and well known author of 'Go For Your Goals' will speak on 'The Tax Effectiveness of Investing in Property'.

John Gregg



Principal of Gregg Lawyers established in 1984 and Conveyance Xpress a division of Gregg Lawyers, will be speaking on 'The Conveyancing Aspects of Investment Property'.

Lionel Morris

 LREA DipFP

WISE Investment

Sales Director of Wise Investment, Support & Education Pty Ltd, Lionel has 15 years experience in the buying and selling of investment property, and has a multi million property portfolio of his own. Lionel will speak on 'The Risks Involved in Property Investing and How to Overcome Them,' and will give an insight into how property investing can be a wealth creation vehicle for your future retirement financial needs.

Chris Smit



Licensed Quantity Surveyor will speak on 'The Depreciation Benefits of an Investment Property,' and will discuss the recent changes to the taxation laws governing depreciation.